

Unit 3
Stourton Link
Intermezzo Drive
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www.steepergroup.com

Vacancy

Prosthetics Product Manager

We currently have an exciting opportunity within the sales team for a Prosthetic Product Manager, to support and grow sales of all Steeper prosthetic products both within the UK and overseas.

This is a great opportunity for clinicians who want to broaden their horizons, gain international experience, and be involved in providing first class clinical support to clinicians and customers in the UK and abroad.

Applicants should have previous clinical experience; however this unique opportunity will be supported with a comprehensive training package including product knowledge right across the Steeper product portfolio, including high end componentry and High-Definition Silicone.

The role has the considerable potential for development in both scope, responsibilities, and remuneration for the successful applicant.

The position will require a first-rate commercial awareness along with good financial understanding, however further training and support will be provided in these areas. The successful candidate will be responsible for maintaining and improving existing client relationships and developing new opportunities.

Duties/Responsibilities:

- Manage specific areas of the company's product sales business in line with company expectations and deliver a professional, timely and proactive service to ensure that customer requirements are met/exceeded.
- Attend regular review meetings with internal and external customer groups, including Steeper Prosthetic branch teams and others as necessary.
- To focus on delivery and support for the company's Upper and Lower extremity prosthetic component sales activities within the UK and overseas markets.
- To support the delivery of the company's High-Definition custom Silicone product sales within the UK and overseas markets.
- Support the Head of Sales and Director of Prosthetics as necessary in delivering a high quality, customer focused sales strategy, ensuring budget requirements are met/exceeded.
- Work closely with others to ensure customer needs are fulfilled and that communications to customers are managed in a professional and proactive manner.
- Build and maintain close relationships with key supplier contacts in UK and overseas to facilitate current and future business.
- Support UK and overseas exhibitions/conferences and give presentations and workshops on products within the Steeper product portfolio.

In addition you will:-

- Be a qualified Prosthetist/Orthotist, registered with the Health and Care Professions Council.
- Possess excellent written and oral communication and interpersonal skills appropriate to dealing with technical, operational, and commercial issues with both internal/external customers.
- Hold a full UK driver's licence.
- Be cordial and professional
- Be innovative in advising clients on Prosthetic products best suited for the patient's needs
- Be happy to help others and be part of a team
- Demonstrate integrity, honesty, and loyalty

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- Have a desire to develop themselves and the business

If you feel you have the necessary attributes to be considered for the above position, to apply, please complete an application form or submit your CV. Application forms can be obtained by emailing the HR team on (hr@steepergroup.com). Alternatively visit <https://www.steepergroup.com/about-steeper/careers/current-opportunities/> and download an application form from the website.



Steeper is committed to valuing diversity and treating everyone who works for or wishes to work for us fairly. We will treat everyone with the same attention, courtesy and respect, regardless of age, impairment, ethnic origin, nationality, religion or belief, social class, sex, sexual orientation, gender reassignment, marital or civil partnership status, responsibility for dependents, pregnancy and maternity or trade union activity. Steeper is committed to act positively towards disabled people and we actively welcome applications from disabled people.